

The 6th International Construction Power & Mining Exhibition

CONSTRUCTION, POWER & MINING
Myanmar 2018



www.cpmmyanmar.com

11-13
October 2018

Yangon Convention
Centre (YCC),
Yangon

BUILDING &
CONSTRUCTION 2018
Myanmar

www.buildingmyanmar.com

ELECTRIC &
POWER 2018
Myanmar

www.electricmyanmar.com

MINING 2018
Myanmar

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Myanmar Engineering
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CONSTRUCTION, POWER & MINING Myanmar 2018



11-13 October 2018

Yangon Convention Centre (YCC), Yangon

The 6th International Construction, Power & Mining Exhibition

Construction, Power & Mining Myanmar will return for its 6th edition, taking place 11 to 13 October 2018 at the brand new venue, Yangon Convention Centre (YCC), Yangon, Myanmar.

Construction, Power & Mining Myanmar 2018 is the 3-in-1 industry event for Building & Construction, Electric Power & Renewable Energy, and Mining & Minerals Recovery. It is truly the No. 1 and largest industry event of its kind in Myanmar. It's Myanmar's best platform to connect to the country's rapidly expanding infrastructure industries. Construction, Power & Mining Myanmar has a proven track record of delivering the highest quality and quantity trade buyers, the greatest number and selection of international suppliers, and the best showcase of latest technology and innovations.

The need to develop its power and infrastructure facilities are paramount to Myanmar's future success. The Construction, Power and Mining industries represent three of the most important investment sectors with huge needs for upgrading and expansion. Myanmar has already witnessed progress, with both government and private sector projects, all helping with rapid modernization and contributing to the country's entering of a new era of growth and prosperity.

Book your space early and don't miss your chance to join one of the region's most exciting events in one of the world's most dynamic and emerging markets.



Key Visitor Facts*



97.58%
of visitors said they will return in 2018.



87.70%
of visitors described the event as satisfactory for their business growth



79.68%
of visitors indicated they were visiting the show to buy products



77.51%
of visitors expected to increase their investment over the next 12 months

*These facts are based on a survey of visitors spread over the three days of Construction, Power & Mining Myanmar 2017

Show Facts

Trade Visitors:
3,033 from 24 countries

Number of Participants:
131 Companies from 16 countries

Countries / Regions:
Austria, Belgium, China, Finland, Germany, India, Japan, Korea, Malaysia, Myanmar, Singapore, Taiwan, Thailand, UAE, UK, and USA

International Pavilions / Regions:
Germany, China, India, Korea, Singapore, Thailand

Myanmar Country Facts

- Myanmar has a large population of over 54 million.
- GDP growth has been growing at 8% from 2013 to 2016 and is projected to continue at 8.3% over the next two years, 2017 to 2018
- Geographically Myanmar connects the world's two most populous countries of China and India, and serves as a bridge connecting South Asia and South East Asia.
- The ASEAN Economic Community (AEC) with a combined GDP of over US\$3 trillion and population of 700 million will accelerate the development of Myanmar.
- English is widely spoken.



CPMM 2017 exhibition continue to play an important role in both the growth of local and international investment into Myanmar. UMFCCI believe in the opportunities that these exhibition can bring in developing knowledge, technologies, processes and services within Myanmar.

U Zaw Min Win President
The Republic of the Union of Myanmar Federation of Chamber of Commerce (UMFCCI)



"The main purpose of participation is we want to promote our brand in this market and to get contact to potential clients. Even Myanmar market is still slow but there are many opportunities in Myanmar itself. The feedback is very good, we get very good prospect both from the local and overseas customers in Myanmar."

Benjamin Ho Market Development Manager,
Chee Fatt Company (Private) Limited, Singapore





Building and Construction Myanmar 2018 will be the 6th edition of the International Building, Construction and Infrastructure Exhibition.

The construction sector has been going through reform under the new government, with particular focus on quality control, rules, regulations, codes and standards that govern the sector.

Building and Construction Myanmar 2018 continues to receive strong support from leading industry and business associations, including the Myanmar Construction Entrepreneurs Association (MCEA) and key acknowledgement from related Ministries, including the Ministry of Construction

Building and Construction Myanmar provides the most beneficial platform for exhibitors, visitors and industry leaders to meet, network, and establish lucrative business partnerships.

Industry Facts:

Around \$22.7bn will be invested in road, rail, water and air transport projects in the years leading to 2030.

Just 20% of the country's roads are paved

Myanmar's construction industry has recorded robust growth in recent years, expanding at an annual average rate of 7.2%.

The housing market currently requires more than 30,000 new homes per year to cope with urban migration.

The Myanmar Construction Entrepreneur Association, in cooperation with the government, have initiated a programme to build affordable public and rental housing units for low income earners.

This exhibition aims to help promote and develop the current building, construction, and infrastructure sectors in Myanmar by offering opportunities for our local entrepreneurs to establish contact with their international counterparts and thereby open up new horizons for expansion and qualitative improvement in their own businesses.



U Tha Htay President, Myanmar Construction Entrepreneurs Association (MCEA)

"CPMM 2018 was the first major exhibition for Yoma JCB since becoming the new exclusive dealer for JCB in Myanmar. The exhibition gave us wide exposure and we were impressed by the quality of visitors and other exhibitors at the event. We see this event as an opportunity for us to grow our brand awareness and to gather useful market information in the fast developing Myanmar market."



Gerhard Hartzberg Managing Director, CPCL (LTD.) A Division of Yoma Strategic Holdings, Myanmar

Buyers Report

Building & Construction Product Interest*

Building Hardware /	736
Materials / Technology	
Ceramics	60
Construction Equipment	503
Emergency Management	108
Technology	
Roofing	73
Sanitary Ware	104
Sustainable Energy and Mining	165
Tools and Equipment	283
Trucks and Specialist Vehicles	192
Water & Sanitation	93

*Number of visitors said they were interested in. Please note visitors can tick more than one.

Exhibitor Profile

• Building Hardware • Building Materials • Building Technology • Ceramics • Construction • Construction Equipment • Emergency Management • Technology • HVAC • Ports and Airports • Roads, Railways, Bridges • Roofing • Sanitary Ware • Sustainable Energy and Mining • Tools and Equipment • Trucks and Specialist Vehicles • Water & Sanitation

Visitor Profile

• Administration • Architecture • Interior Design • Banking • Contracting • Consulting • Developer • Distributor • Engineering • Facility Management • Government & Associations • Healthcare Centre • Hotel • IT Management • Law Enforcement / Public • Safety • Manufacturing • Project Management • Property Development • Property Management • Retail • Safety & Security Management • System Installation • System Integrator

MINING 2018 Myanmar

Mining Myanmar 2018 will be the 6th edition of the International Mining and Minerals Recovery Exhibition.

The immense wealth that lies beneath Myanmar's soil continues to entice prospectors from around the globe, and recent structural reforms are expected to bolster the sector and attract much needed capital. The amended mining laws will be more attractive to foreign investors than before, with clear mention that foreigners can invest in production sharing contracts, profit sharing contracts, and equity sharing.

Myanmar has shown determination to remedy past wrongs and clean up a sector that has immense potential to fuel growth. Given the country's geology and the passing of long-awaited legal amendments, most of which are geared towards promoting foreign participation, mineral exploration is expected to accelerate.

Mining Myanmar 2018 continues to receive strong support from leading industry and business associations, including the Myanmar Federation of Mining Association (MFMA) and key acknowledgement from related Ministries, including the Ministry of Natural Resources and Environmental Conservation.

Mining Myanmar provides the most beneficial platform for exhibitors, visitors and industry leaders to meet, network, and establish lucrative business partnerships.



Industry Facts:

Stretching over 676,577 sq km, Myanmar is the second largest country in South-east Asia, behind Indonesia.

The country hosts more than 2000 occurrences of 72 different commodities, including lucrative deposits of tin, tungsten, copper, gold, silver, zinc, lead and precious stones.

There are 14 states in Myanmar, 13 of which can produce mining resources.

Myanmar is now the third-largest tin producer after China and Indonesia.

Extractive industries contribute 6% to GDP, 24% to government revenue, and 38% of exports.

"Mining Myanmar continues to help raise the important questions and opportunities surrounding the sectors of mining and minerals recovery in Myanmar."



U Khin Maung Han Chairman, Myanmar Federation of Mining Associations (MFMA)

"This exhibition is a good platform that we can access to local customers and overseas customers and here we can find the partners and the new vendors for the future too. It's really give us a wider network, variety of the products, need of the people, establish the connection and communication for the future development. We consider this exhibition is one of the marketing campaign that was give us a new leads, new contacts, new enquiries, new purchase order and also to find the partners."

SAG **Kyaw Nyi Nyi Maung** Managing Director, Sanpya Apex Group Co.,Ltd., Myanmar

Buyers Report

Mining Product Interest*

Assay / Analysis Equipment	76
Belts (Power Transmission)	44
Bucket Wheel Excavators	130
Conveyor Systems	84
Crushers and Pulverizes	29
Dredges	37
Mining / Drilling Equipment	106
Electric Motors and Generators	179
Engines and Engine parts	117
Exploration equipment	50
Explosives	30
Flotation machines and equipment	20
Fuels and fuel additives	55
Graders	124
Longwall Mining equipment	52
Lubricators and Lubricating equipment	43
Mineral processing plant / equipment	48
Trucks & Tractors	57
Pumps & Valves	81
Welding Equipment	66

*Number of visitors said they were interested in. Please note visitors can tick more than one.

Exhibitor Profile

- Assay Equipment • Bearings • Belts (Power Transmission)
- Bucket Wheel Excavators • Compressors • Conveyor Systems • Crushers and Pulverizes • Dredges • Drills and Drilling Equipment • Dryers • Dumpers • Electric Motors and Generators • Engines and Engine parts
- Exploration equipment • Explosives • Filters and Accessories • Flotation machines and equipment
- Fuels and fuel additives • Gears • Graders • Longwall Mining equipment • Lubricators and Lubricating equipment • Mineral processing plant / equipment
- Tyres • Tractors • Trucks • Valves • Welding Equipment

Visitor Profile

- Chemical • Civil Engineering • Coal Mining & Processing • Communications
- Construction • Distributors, Dealers, Importers / Exporters of Mining Machinery / Equipment • Education • Environmental • Export Trade • Geology / Exploration • Government & Association • Industry's Institutions • IT companies and Solution Providers • Manufactures and Suppliers of Instrumentation and Controls • Manufacturing • Materials Handling • Metals Processing • Mineral Excavators • Mineral Processors • Mining & Machinery / Equipment Manufactures • Mining Companies • Mining / Mineral Processing Companies - Metal & Non-Metal • Oil Sand Processing • Outside Service Providers • Power Distribution • Power Generation • Process Control & Instrumentation • Quarrying • Trade Services Companies • Transport / Distribution / Storage • Utilities



Electric & Power Myanmar 2018 will be the 6th edition of the International Electric, Power and Energy Exhibition.

With massive infrastructure upgrades in the works and industrial demand rapidly expanding, the energy market in Myanmar is currently one of the more promising ones in the world. The country is in great need of electricity generation capacity and must completely overhaul its transmission and distribution systems.

Investment opportunities are available throughout the energy value chain, and will be for decades to come. Globally, it is an outlier: as other countries are slowing down or cutting back on energy investment due to low oil prices and weak economic growth, Myanmar is ramping up its commitment and inviting the world to participate.

Electric & Power Myanmar 2018 continues to receive strong support from leading industry and business associations, including the Myanmar Industries Association (MIA) and key acknowledgement from related Ministries, including the Ministry of Electricity and Energy

Electric & Power Myanmar provides the most beneficial platform for exhibitors, visitors and industry leaders to meet, network, and establish lucrative business partnerships.



Industry Facts:

Electricity demand is increasing 15% annually and is set to double by 2020

Following a policy shift, the government now encourages domestic and foreign investment in the energy sector, and private-sector actors now account for approximately 50% of all generated power.

The National Electrification Plan envisions goals of 50% electrification by 2020 and 100% by 2030.

Nearly 22 million people remain without access to electricity, which puts Myanmar behind only Indonesia for the number of people without access to electricity.

The World Bank has devised a plan to electrify the whole country by 2030- a target of 36GW-, which would require approximately \$3bn per year in investment, given current transmission, distribution and generation shortages.

The Myanmar Industries Association has the pleasure of supporting CPMM, as the largest and most international industry trade exhibition to take place in Myanmar. Providing opportunities for our local industries to connect with world class businesses.



Dr Aung Thein Chairman, Myanmar Industries Association (MIA)

"This is the third time to participate here. I think the market will be better next year. We decide to join the show because we believe in the quality of the visitor and participants. For this time the feedback is good. We got good response from the visitors, they are interested in our products."



Soe Soe Senior Manager, I.E.M Company Limited, Myanmar



Buyers Report

Electric & Power Product Interest*

Access Control System	173
Air-conditioning & Refrigeration Technology	116
Air handling	69
Ballast / Busbar	243
Cable & Wiring	210
Energy Efficient Technology & Management	157
Fire Safety	130
High / Medium / Low Voltage Equipment	113
Lighting Systems	164
Maintenance / Repair	163
Power Generating Systems	266
Renewable Energy Technology	147
Switches & Sockets	99
Test / Measurement & Control Instruments	116
Transmission / Distribution	155

*Number of visitors said they were interested in. Please note visitors can tick more than one.

Exhibitor Profile

- Architectural, Commercial & Office Lighting • Automation & Control Equipment
- Batteries • Biomass • Boilers • Bus Bar Systems • Cables, Cable Trays & Circuit Breakers
- Capacitors • Cogeneration • Compressors • Conductors • Connectors / Connecting Systems • Control Systems • Electrical Components • Electrical Distribution & Transmission Equipment • Emergency, Industrial Lighting • Energy Efficiency and Conservation • Management and Maintenance Systems • Energy, Facility Management Systems • Energy Recovery • Fans, Blowers & Accessories • Fire Prevention Equipment & Systems • Fuses • Gen Sets - Gas, Diesel, Bio-fuel • Geothermal • Hydro Power
- Installation Equipment • Intelligent Building Products & systems • Junction Boxes
- Meters and Metering Devices • Photovoltaics • Plugs and Sockets • Power Generation Equipment / Generators • Power Supplies / Batteries / UPS • Relays & Converters
- Solar Thermal • Specialty Fixtures & Equipment • Switches / Switchboards / Switchgear
- Testing & Measurement Equipment • Transformers • Trunking & Trunking Systems

Visitor Profile

- Agent / Distributor • Architect / Project Designer
- Civil & Environmental Engineer / Surveyor
- Club / Hotel / Restaurant / Entertainment • E&M Engineer / Contractor / Consultant • Education / Training Institutes • Facilities Management
- Government & Regulatory Administrators
- HVAC & R Contractor / Installer • Investors
- OEM's • Plant Owner & Operator • Property Development / Management • Research & Development • System Integrator • Transportation / Airline • Urban Planning Authorities • Utilities-Power, Water & Telecommunications

Buyers Report

Buyers Classified by "Job Function"

CEO / Chairman / Director / Owner / General Manager	28.30%
Government Official	3.15%
Exploration / Environmental Manager	1.01%
Maintenance Manager	2.95%
Mine / Site Manager	1.27%
Plant Manager	1.81%
Operations Manager	6.10%
Engineer (Civil, Electrical, Mining, Mechanical)	24.21%
Architect	1.07%
Geologist / Geophysicist	1.74%
Purchasing	5.97%
Research & Development	1.34%
Sales & Marketing	19.32%
Education & Training	1.74%

Buyers Classified by "Company Main Activity"

Architect / Design	4.72%
Banking / Finance	0.77%
Building / Construction	20.99%
Consultancy / R & D / Education & Training	3.10%
Defense / Aerospace	0.56%
Education / Government	0.56%
Electrical Engineering	13.59%
Engineering	13.87%
Exploration	2.18%
Manufacturing	7.68%
Materials Handling	2.39%
Mining	3.10%
Oil & Gas / Petrochemical	3.03%
Power Distribution/Power Generation	7.11%
Property Development	2.32%
Quarrying	2.11%
Refining	0.92%
Retail / Wholesale Trade	6.34%
Security Services Supplies	0.35%
Telecommunications / IT	2.32%
Transmission & Distribution	0.35%
Utility / Facilities	1.62%

Co-located with



MTA MYANMAR



Book your stand and secure a prime location today

How to Exhibit

There are 2 options available.

Space Only

Bare floorspace, ideal for large exhibitors or national groups who wish to build their own stand.

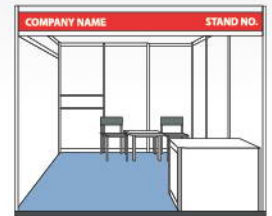
SGD 515 per sqm.
(minimum area 18 sqm.)



Walk on Stand

Includes walls, carpet, lighting, fascia, power point, counter, table, chairs, shelving & waste paper basket.

SGD 605 per sqm.
(minimum area 9 sqm.)



NEW VENUE

Yangon Convention Centre (YCC)

The Yangon Convention Centre (YCC) is the newest and largest purpose built exhibition space in Yangon. It is located within the historic Inya Lake Hotel compound on Kabar Aye Pagoda Road at the heart of the city. Only 8km from Yangon International Airport, and 8km from downtown Yangon, the YCC can be accessed easily from all areas of the city. Occupying almost 10,000sqm of exhibition space, and with dedicated onsite parking and seminar facilities, the Yangon Convention Centre is the prime location for trade shows in Myanmar.



YANGON CONVENTION CENTRE



Show Organisers The organiser of Construction, Power & Mining Myanmar has merged with UBM and is now known as UBM Myanmar. UBM is a leading global B2B event organizer listed on the London Stock Exchange. It is the largest tradeshow organiser in Asia with 42 offices and 1,600 staff in 25 major cities, and a combined portfolio of 150 major events, 28 trade publications and 18 online products covering a wide range of market sectors. We are now even better resourced to deliver the premium quality business platforms you are so accustomed to seeing from us. Your contact at Allworld and all previous channels of communications remain unchanged.

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